

## **Residential**Alt Doc Builder



## **Highlights**

Max LVR: 80%

Max Loan Amount: \$1,500,000

Promotion Rate: 5.88% IO during construction, after completion 2.89% PI

- Self-income declaration and Accountant Letter
- Active ABN 2 years, and GST registration for 1 year
- Accept Sole Trader, Partners, and Company Shareholding min. 25%

|                            | Product Parameters   |  |  |  |
|----------------------------|--|--|--|--|
| Loan Amount (per security) | Min: \$200,000   |  |  |  |
|                            | Max: \$1,500,000 (\$1,000,000 for investment)  |  |  |  |
| Maximum LVR                | Up to 80%: Category 1 Postcodes – Loan amount ≤ \$ 1,500,000   |  |  |  |
|                            | Category 2 Postcodes – Loan amount ≤ \$ 500,000  |  |  |  |
|                            | Up to 70%: Category 1 Postcodes – Loan amount ≤ \$ 1,500,000   |  |  |  |
|                            | Category 2 Postcodes – Loan amount ≤ \$ 750,000  |  |  |  |
|                            | Up to 65% Category 1 Postcodes – Loan amount ≤ \$ 1,500,000  |  |  |  |
|                            | Category 2 Postcodes – Loan amount ≤ \$ 1,250,000  |  |  |  |
| Risk Fee                   | Rate depends on loan amount (see product fee below for details)  |  |  |  |
| Loan Term                  | Up to 30 years   |  |  |  |
| Borrower Type              | Individuals, Company or Trust  |  |  |  |
| Cash Out                   | Nil  |  |  |  |
| Loan Purpose               | House and land construction loans with progress payments   |  |  |  |
| Credit History             | Paid defaults up to \$500 may be considered  |  |  |  |
| Acceptable Securities      | • Category 1 and 2 Postcodes (Refer to Postcode Location Guide - Construction for details)   |  |  |  |
|                            | Note:  |  |  |  |
|                            | <ul> <li>The dwelling to be constructed is limited to a maximum of two residential<br/>dwelling on one tittle.</li> </ul>  |  |  |  |
|                            | <ul> <li>Any development component, by either industry or property use (e.g. best</li> </ul>   |  |  |  |
|                            | use/project funding) is not acceptable.  |  |  |  |
|                            | <ul> <li>Owner builders, split contracts, costs plus contracts, vacant land or any building<br/>contract that allows progressive payment for construction beyond work</li> </ul> |  |  |  |
|                            | completed (e.g. simple works contracts) are not acceptable.  |  |  |  |
|                            | <ul> <li>Construction must begin within 3 months of loan approval and be completed<br/>within 12 months of loan approval.</li> </ul>   |  |  |  |
| Income Documents           | Active ABN for at least 2 years  |  |  |  |
| (Self Employed)            | GST registration for at least 12 months (if Turnover > \$75,000)   |  |  |  |
|                            | Borrower Income Declaration AND     One of the following:  |  |  |  |
|                            | <ul> <li>One of the following:</li> <li>Accountant Letter</li> </ul>   |  |  |  |
|                            | o 6 months BAS   |  |  |  |
|                            | <ul> <li>3-month business bank statement</li> </ul>  |  |  |  |

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## **Residential**Alt Doc Builder



| Product Features      |  |  |  |  |
|-----------------------|--|--|--|--|
| Repayment Methods     | Direct debit from nominated bank account or BPAY   |  |  |  |
| Repayment Options     | During Construction: Interest Only After Construction: Principal and Interest or Interest Only |  |  |  |
| Interest only periods | A maximum of 5 years   |  |  |  |
| Offset Facility       | 100% Offset Facility included for variable rate loans post construction                        |  |  |  |

| Product Fees      |   |  |  |  |  |  |
|-------------------|---|--|--|--|--|--|
| Stage             | Fee   | Amount   |  |  |  |  |
| Conditional Offer | Application fee                                       | \$660  |  |  |  |  |
|                   | Pre-assessment fee                                    | \$990  |  |  |  |  |
|                   | Valuation fee   | From \$330, at cost, plus disbursements                              |  |  |  |  |
| Settlement        | Lenders legal fees                                    | \$300 at cost, plus disbursements                                    |  |  |  |  |
|                   | Risk fee<br>(% of loan amount)                        | 1% for ≤ \$ 1,000,000<br>1.5% for ≤ \$ 1,500,000                     |  |  |  |  |
|                   | Settlement fee  | \$550  |  |  |  |  |
|                   | Construction inspection fee                           | \$300 per progress payment   |  |  |  |  |
| Other fees        | Account fee   | \$15 per month   |  |  |  |  |
|                   | 100% Offset Facility                                  | Included for variable rate loans post construction                   |  |  |  |  |
|                   | Early Repayment fees                                  | Nil, for a variable loan. Break fees may apply for fixed rate loans. |  |  |  |  |
|                   | Escalation Fee  | Fees apply if an escalation is requested.                            |  |  |  |  |
| Discharge         | Discharge fees \$550, plus lenders legal fees at cost |  |  |  |  |  |

| Interest Rates - Variable |  |   |  |  |  |
|---------------------------|--|---|--|--|--|
|                           | ction — Interest Only<br>arison Rate*) | After Construction (P&I or IO)                    |  |  |  |
| LVR ≤ <b>70</b> %         | 5.88% P.A. (6.24% P.A.)                | Starts from 2.89% and depends on loan purpose and |  |  |  |
| LVR ≤ 80%                 | <b>6.88% P.A.</b> (7.24% P.A.)         | repayment methods.                                |  |  |  |

**Note:** Default Rate applies if construction does not begin within 3 months of loan settlement or complete within 12 months of loan settlement.

<sup>\*</sup>The comparison rate is based on a secured loan of \$150,000 and a term of 25 years. **WARNING:** This comparison rate applies only to the example or examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.

## Postcode Location Guide – Full/Alt/Construction



| Lacation | Postcode Classification  |   |   |   |   |   |  |
|----------|--|---|---|---|---|---|--|
| Location | Metro (Ca  | ategory 1)  | Non-Metro (Category 2)  |   | Regional (Category 3)   |   |  |
| ACT      | 2600 - 2621  | 2900 - 2914   |   |   | 2628  | 2630  |  |
| NSW      | 2000 - 2234<br>2250 - 2265<br>2267<br>2278<br>2280 - 2308<br>2315 - 2323<br>2327<br>2340<br>2444<br>2450<br>2451<br>2452                     | 2477 - 2489<br>2500 - 2534<br>2555 - 2579<br>2640<br>2641<br>2650<br>2651<br>2735<br>2745 - 2774<br>2776 - 2785<br>2795<br>2830 | 2324 - 2326<br>2330<br>2333 - 2335<br>2350<br>2428-2430<br>2443<br>2445<br>2446<br>2456<br>2460 | 2464<br>2490<br>2535<br>2538 - 2541<br>2580<br>2680<br>2731<br>2738<br>2739<br>2800 | 2360<br>2380<br>2400<br>2427<br>2431<br>2440<br>2447 - 2448<br>2454 - 2455<br>2463                                  | 2466<br>2470<br>2536 - 2537<br>2546<br>2548 - 2551<br>2582 - 2583<br>2594<br>2642<br>2643                           | 2647<br>2710<br>2720<br>2790<br>2794<br>2850<br>2870<br>2880   |
| VIC      | 3000 - 3207<br>3211 - 3216<br>3218 - 3228<br>3232 - 3234<br>3335 - 3341<br>3429<br>3437<br>3690<br>3750 - 3757<br>3759<br>3761               | 3765 - 3767<br>3770<br>3775<br>3777<br>3781 - 3796<br>3802 - 3810<br>3812<br>3910 - 3920<br>3926 - 3944<br>3975 - 3978          | 3217<br>3230<br>3280<br>3350<br>3355 - 3358<br>3438<br>3460 - 3461<br>3500 - 3501               | 3550 - 3556<br>3564<br>3630 - 3631<br>3691<br>3840<br>3842<br>3844                  | 3231<br>3249 - 3250<br>3300<br>3305<br>3331<br>3352<br>3363<br>3364<br>3377<br>3400<br>3427<br>3431<br>3434<br>3440 | 3442<br>3444<br>3450 - 3451<br>3465<br>3585<br>3616<br>3620<br>3629<br>3636<br>3647<br>3660<br>3672<br>3677<br>3730 | 3758<br>3764<br>3814 - 3816<br>3818<br>3820<br>3823 - 3825<br>3850<br>3875<br>3880<br>3909<br>3922<br>3980 - 3981<br>3995 - 3996 |
| QLD      | 4000 - 4022<br>4030 - 4179<br>4205 - 4221<br>4223 - 4229<br>4280<br>4300 - 4306<br>4350<br>4500 - 4512<br>4514<br>4516 - 4521<br>4550 - 4567 | 4572 - 4573<br>4575<br>4700 - 4701<br>4711<br>4750<br>4751<br>4810 - 4815<br>4817 - 4818<br>4865<br>4868 - 4870<br>4878 - 4879  | 4270 - 4272<br>4352<br>4370<br>4568<br>4570<br>4571<br>4574<br>4655<br>4670<br>4680             | 4703<br>4710<br>4720<br>4740<br>4753<br>4802<br>4819<br>4877<br>4881<br>4883        | 4285<br>4343<br>4405<br>4610<br>4650<br>4737<br>4800<br>4805  | 4807 - 4808<br>4816<br>4820 - 4821<br>4823<br>4825<br>4850<br>4860<br>4880  |  |
| SA       | 5000 - 5174<br>5231 - 5234<br>5240 - 5251  |   | 5211 - 5214<br>5290<br>5355   | 5600<br>5608 - 5609<br>5719   | 5201 - 5204<br>5252 - 5253<br>5255<br>5280<br>5291<br>5333  | 5341<br>5343<br>5345<br>5351 - 5354<br>5453<br>5501   | 5540<br>5554<br>5556<br>5558<br>5606 - 5607<br>5700  |
| WA       | 6000 - 6214<br>6229 - 6233<br>6280 - 6282<br>6284 - 6285   | 6330<br>6530<br>6721 - 6722   | 6290<br>6450<br>6725 - 6726   |   | 6225<br>6333<br>6401  | 6430<br>6432<br>6713 - 6714   |  |
| NT       | 0800<br>0810 - 0820  | 0828 - 0832   |   |   |   |   |  |
| TAS      | 7000 - 7019<br>7021  | 7050 - 7055<br>7170 - 7172  | 7248 - 7250<br>7258<br>7277   | 7290<br>7300  |   |   |  |

| High Density Postcode |             |             |             |                  |  |  |
|-----------------------|-------------|-------------|-------------|------------------|--|--|
| NS                    | SW          | VIC         | QLD         | SA/WA/ACT/NT/TAS |  |  |
| 2000 - 2005           | 2144 - 2145 | 3000 - 3011 | 4000 - 4006 | 5000 - 5005      |  |  |
| 2007                  | 2150        | 3066        | 4101        | 6000 - 6004      |  |  |
| 2017-2018             | 2155        | 3122 - 3123 | 4209        | 0800             |  |  |
| 2020                  | 2160        | 3128        | 4215        | 7000 - 7003      |  |  |
| 2077                  | 2170        | 3141 - 3145 | 4217 - 4218 |                  |  |  |
| 2113 - 2114           | 2200        | 3169        | 4870        |                  |  |  |
| 2121                  | 2220        |             | 4879        |                  |  |  |
| 2127                  | 2250        |             |             |                  |  |  |
| 2141 - 2142           | 2750        |             |             |                  |  |  |